

Pheim Asia Ex-Japan Fund (PAXJ)

Fund Goals / Features



Pheim Asia Ex-Japan Fund strives to provide the best possible return in the long-term by investing primarily in Asian markets excluding Japan.



Suitable for investors who:

- Have a long-term investment horizon;
- Are interested to diversify their portfolios to include investments in the countries in the Asia Pacific region excluding Japan rather than a restricted portfolio of domestic securities;
- Have a higher risk profile.

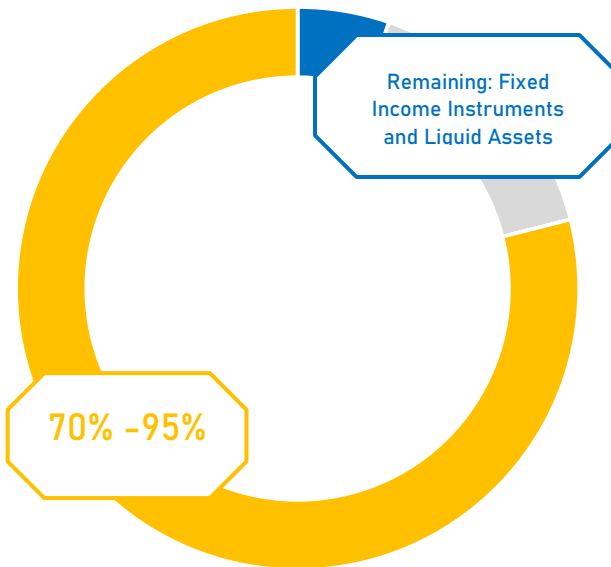
Equity/Growth Fund



Equities

and Equity-Related Securities:

Max - 95%; Min - 70%



Fixed Income Instruments

and Liquid Assets:

Remaining balance not invested in equities

Asset Allocation & Benchmark

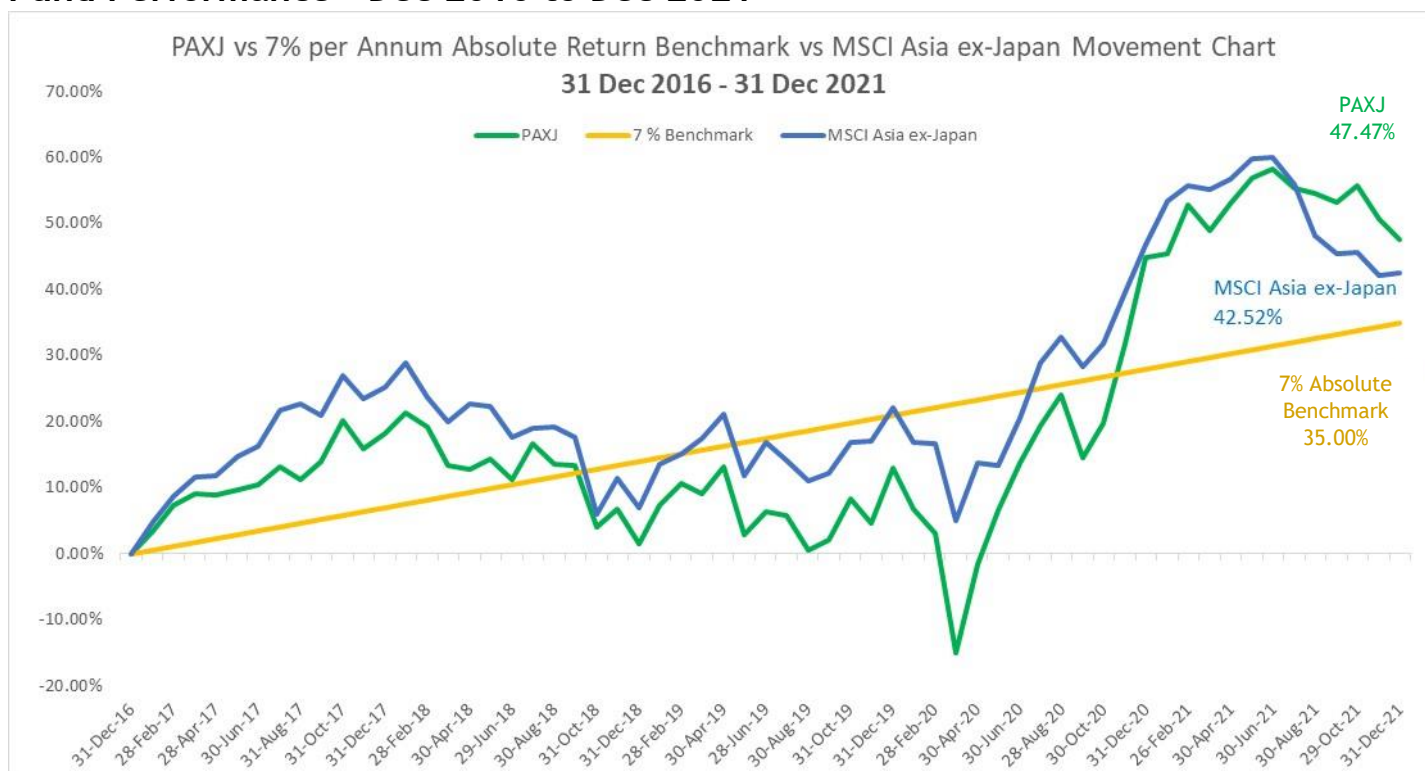
The Fund adopts an investment policy and strategy by investing in a portfolio of Securities listed on the stock exchanges of the Asia Pacific region excluding Japan with focus in ASEAN countries, Hong Kong SAR, China, Taiwan, Korea, Australia, New Zealand and India. The asset allocation of the Fund, as a percentage of the NAV of the Fund, is at **70% and maximum 95% of the NAV of the Fund in Equity or Equity-Related Securities, and remaining balance will be invested in Fixed Income Instruments and Liquid Assets.** The performance benchmark of this Fund is 7% growth in NAV per annum over the long-term.

Fund Performance - Last 5 Years

Annual Return	2017	2018	2019	2020	2021
Fund	18.24%	-14.20%	11.31%	28.25%	1.83%
Benchmark	7.00%				
Outperformance	+11.24%	-21.20%	+4.31%	+21.25%	-5.17%
Cumulative Return (1 year - 5 years)	1 year (2017)	2 years (2017 - 2018)	3 years (2017 - 2019)	4 years (2017 - 2020)	5 years (2017 - 2021)
Fund (Since 1 January 2017)	18.24%	1.45%	12.92%	44.82%	47.47%
Benchmark (Since 1 January 2017)	7.00%	14.00%	21.00%	28.00%	35.00%
Outperformance	+11.24%	-12.55%	-8.08%	+16.82%	+12.47%

Source: Lipper IM & Bloomberg

Fund Performance - Dec 2016 to Dec 2021



Source: Lipper IM & Bloomberg

Fund Performance - 3-,5-,10-years and total return since inception

Pheim Asia Ex-Japan Fund has established a good long-term track record with the fund outperforming the benchmark by +24.36%, +12.46%, and +14.45% for the 3-,5-, and 10-year periods ending 31 December 2021, respectively.

As at 31 December 2021

Period	Fund Performance	Benchmark*	Outperformed By
3-Year	45.36%	21.00%	+24.36%
5-Year	47.47%	35.00%	+12.47%
10-Year	84.46%	70.00%	+14.46%
Since Inception	90.46%	108.24%	-17.78%
Annualised Return Since Inception	4.26%	4.86%	-0.60%

Source: Lipper IM & Bloomberg

* Absolute Return of 7% p.a.

Fund Key Information

Pheim Asia Ex-Japan Fund	
Category/Type of Fund	Equity/Growth
Launch Date	30 June 2006
Fund Size @ 31 Dec 2021	RM 10.4 million
Investment Manager	Pheim Asset Management Sdn Bhd
Trustee	Maybank Trustees Bhd
Maximum Sales Charge	5%
Annual Management Fee	1.5%
Annual Trustee Fee	0.055% (Effective 1 st March 2022)
Initial Offer Price	RM 1.00
NAV/Unit @ 31 Dec 2021 (Adjusted for distribution since inception)	RM 1.2581 (RM 1.8139)
Min. initial investment	RM 1,000
Min. Additional investment	RM 100

Fund Awards & Accolade - Refinitiv Lipper Fund Awards

Over the past 15 years since inception, the Fund has established a good long-term performance track record. Pheim Asia ex-Japan Fund has won a total of 5 Refinitiv Lipper Fund Awards.

In 2021, Pheim Asia Ex-Japan Fund won three (3) Refinitiv Lipper Fund Awards for Best Fund under Equity Asia Pacific Ex-Japan category for the **3-year, 5-year, and 10-year periods** ending 31st December 2020.

In 2022, Pheim Asia Ex-Japan Fund also bagged two (2) Refinitiv Lipper Fund Awards for the **3-year and 5-year periods** ending 31st December 2021 for Best Fund under the Equity Asia Pacific ex-Japan category for the Malaysia universe.



Malaysia Fund
Equity Asia Pacific Ex-Japan category for
3-year period ending 31 December 2020

Malaysia Fund
Equity Asia Pacific Ex-Japan category for
5-year period ending 31 December 2020

Malaysia Fund
Equity Asia Pacific Ex-Japan category for
10-year period ending December 2020

Malaysia Fund
Equity Asia Pacific Ex-Japan category for
3-year period ending 31 December 2021

Malaysia Fund
Equity Asia Pacific Ex-Japan category for
5-year period ending 31 December 2021

Never Fully Invest at All Times

An original and proven Investment Philosophy that has successfully weathered through major crises in volatile ASEAN market and substantially increased the wealth of clients in the long run.

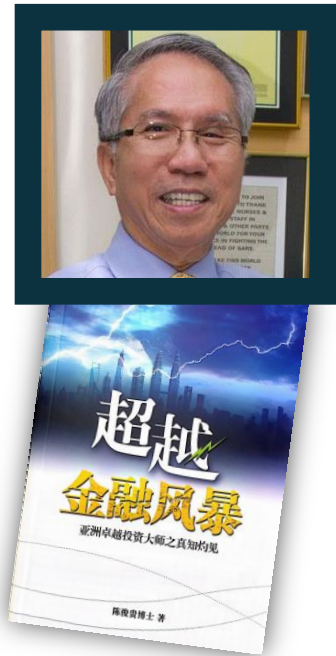
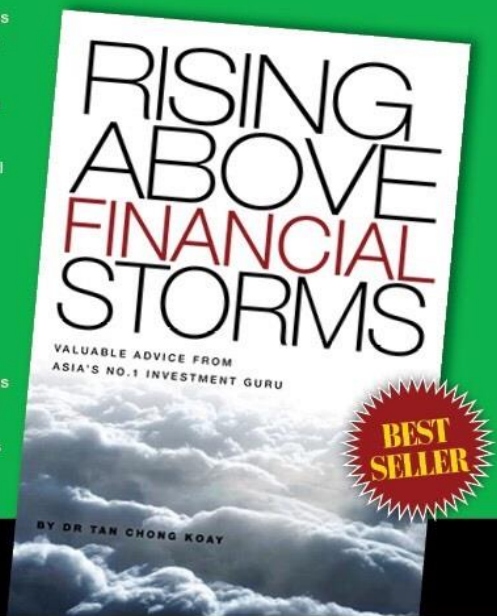
This book is about equity investing. It provides many gems of wisdom on how to be a successful investor, even amid financial crises.

Dr Tan Chong Koay, founder of Pheim Malaysia and Pheim Singapore, sets out his investing philosophy, which is based on his many decades of investing in emerging as well as developed markets. Dr Tan's view is that successful investing need not be the exclusive domain of a few. The objective of this book is to help the reader invest in equities, particularly in the Asean region, taking into consideration the volatile nature of emerging markets.

Most can invest successfully by following a set of rules, Dr Tan says.

To illustrate, he shows the thinking behind some of the stocks he picked and some of the discipline in play that has enabled the funds he managed to consistently outperform both the relevant benchmark indices and competitors in the long run. It's not a pure "how-to" book as it also details Dr Tan's personal journey; it's not just about the many successes but also the heartbreaks and lessons learnt.

RM50. Available at major book stores nationwide - Borders, Kinokuniya, MPH, Popular, Times and via www.mphonline.com



We strongly believe that strategic asset allocation that takes advantage of major market trends, supported by good stock picks are key to superior out-performance without taking on unduly high risks.

Pheim adopts a predominantly value approach to investment. We seek out stocks that are cheap relative to their underlying value, in the expectation that their share prices will rise at some point to reflect more accurately their true worth. Generally, we seek companies that have focused management, enjoy high margins and earnings growth, and low debt equity gearing, and whose shares trade at low price-earnings ratio and/or low price-to-book ratio. At times we may apply a combination of value and growth strategies or putting greater focus on growth stocks to take advantage of market and business cycles.

As Asian markets tend to display greater cyclicity and price volatility, we believe that an active asset allocation strategy can add value to our investors. Thus, we do not believe in being fully invested at all times. Rather, we seek to trim our equity exposure near market peaks in order to preserve capital, and to be fully invested near market troughs.

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**Your Need
is our Focus**